

The Coaching From Spirit

SOUL FUL CONVERSATION PROCESS THAT GENERATED 100k IN 3 MONTHS

- Step 1:* Intentions- First yours, then theirs
- Step 2:* Why explore working with you now? (or exploring buying your product, program or service) Why now?
- Step 3:* Explore the possible challenges, issues they may have... only challenge questions here and no closed ended questions which have an answer of yes or no
- Step 4:* Help them Create their vision (turn around all the problems... help them see it and feel it- surface tangible outcomes in the vision.
- Step 5:* What is the one thing holding them back from having this vision be a reality right now? Can I tell you that is good news?.. It is good news since they did not say they don't want to do it
- Step 6:* Ask Permission to share with them how you work with people (or your product, program or service supports your clients or customers) go over your system steps in a general way- include for each step and have them write this down.
- What that step is*
Why that step is important
What is the result
- Step 7:* What resonates go back to each step

Ask them how each step would support them? What would change for them if they had that? Surface the Positive implications

Next steps - Second conversation

Support them to write their letter to higher guidance

Language it all in a way that fits for you!

If you want more support to customize this template for faster success and learn the "Soulful Conversations that Sells" system so over 75% of people you talk to says YES to your product, program or service...

Check out the Transform Selling to Serving Program

<http://coachingfromspirit.com/soulful>

About your Mentor



I replaced my corporate income as a spiritual business mentor in just three months. I have been truly blessed with a miracle after miracle in both my business and personal life, AND like all entrepreneurs, I have had many "bumps" in the road in both personal and professional areas which I now see are Divine Curriculum.

The ONE thing that has pulled me through the bumps in the road and has continued to keep me having success and JOY BEYOND logic is my partnership with my Inner guidance as my one true partner in business and in life.

Over my 20+ years in business, I have been guided every step of the way to support thousands of spiritual entrepreneurs to success on an inner and outer level.



<https://www.facebook.com/groups/spirituallypersistententrepreneur/>



<http://coachingfromspirit.com>